

AIW SMART Group Coaching Program FAQs

The SMART Group Coaching Program is designed to support you as you grow your WISDOM Coaching business. Working with an Expert Coach in a small group setting can help you build confidence, stretch outside of your comfort zone, stay accountable, and accelerate results in your business.

1. Who are the Expert Coaches available to support us in the Accountability Coaching Program?

Expert Coaches are seasoned WISDOM Coaches who have created successful WISDOM Coaching businesses and who want to support you in doing the same!

They have a track record of success coaching children and using the Adventures in Wisdom marketing, business, and coaching tools to create success in their businesses. You can meet them here: https://adventuresinwisdom.com/smart-group-coaching-packages/

2. What can Small Group Coaching help us with?

In a small group format, Expert Coaches and your peers can help you with:

Focus, getting unstuck, and identifying best next steps – Members of your group will get to know you and your business. During the coaching call, each group member will have a time slot 100% devoted to getting their questions answered. You will also have the opportunity to support other WISDOM Coaches as well.

Mindset and confidence support – Your Expert Coach supports you in moving through fear and creating a mindset (and skillset) for success.

Speed to implementation – Your Expert Coach has "been there done that" and can help you identify your best next step to create results in your business.

External accountability – Your SMART Group supports you in staying focused, cheers you on, supports you after a disappointment, and helps you stay on track so that you can move forward with a plan and in action.

3. What do Expert Coaches NOT help with?

Expert coaches are not trained to advise on:

- Technology
- Business structure/legal/accounting/insurance
- Online marketing/advertising/social media, etc.
- Counseling/therapy

If you need help with technology, online marketing, social media, graphic design, etc. Upwork.com is an excellent source for contractors. Canva is also an excellent resource for do-it-yourself graphic design. You will find templates for flyers, social media posts, etc.

Business structure, taxes, insurance requirements, etc. vary from country-to-country and even state-to-state (in the US). It is best to consult with an expert from your home region when making decisions in this area. We also recommend that you join a business networking group in your area. These groups are an excellent source for learning what is required in your region, for learning about resources available in your area, and for making new friends in your community.

4. What does a group session look like?

Before each session complete your Accountability Tracker. This will help you identify challenges and your most important question (MIQ) to bring to the group.



During the call, each group member will have an opportunity to discuss their biggest challenge or most important question and get support from the group. You will identify your next best step and actions to complete before your next call.



5. How can I get the most out of my group coaching sessions?

Before coaching begins: Review the key tools available to you as a WISDOM Coach. Start with the "Getting Started" area under WISDOM Coach Resources.

- Watch your *Website Tour and Tips for Success Training* to see the marketing, business, and coaching resources available to you.
- Watch your *Success Map Training* and print your Success Map
- Watch *How You Earn Income as a WISDOM Coach* training
- Complete your Marketing First Checklist

Before each coaching session: Be prepared! This will help you get the most out or each session. Complete your Accountability Tracker before your call and identify your challenges and questions. This will enable you to focus on solving your biggest challenge during the call and identifying your next best steps to move your business forward.

6. How do I get support between coaching sessions?

Your Expert Coach delivers services during your coaching time slot. If you have additional questions, post them in the private Facebook Group where members of the Adventures in Wisdom team and our community can help answer them.

Each SMART Circle will also have a private WhatsApp Group created for the duration of that SMART Circle Group Coaching program. The WhatsApp Group is a great way to ask questions, get feedback and support, share ideas, and cheer each other on.



7. How do I communicate with my Expert Coach?

Your Expert Coach will communicate with you through their AdventuresInWisdom.com email address and during your group coaching calls which are held via Zoom.

IMPORTANT: Please do not Direct Message Expert Coaches or the Adventures in Wisdom Team on Social Media as they do not provide support on social media (except for within the WISDOM Coach Family private Facebook Group).

Questions can also be emailed to Support@AdventuresInWisdom.com so that they can be routed to the appropriate person.

8. What if none of the available time slots work for me?

Reach out to support@AdventuresInWisdom.com and share several time blocks that do work for you. We will check with our Expert Coaches to see if they can support a different time slot in the near future. If not the time you want is currently filled, you can be added to the waiting list.

9. How long are the coaching calls?

Coaching sessions are 55 minutes.

10. How frequently do we meet with our group?

You will meet with your group on a live Zoom call once every 2 weeks for a 12 week period (6 calls in total).

11. What is the refund policy?

Please note that once you've signed up, there are no refunds since the group was closed because of your commitment for that spot. If you can find another WISDOM Coach to take your spot, we will work with you to make that happen.



12. Do you have a payment plan?

You can pay-in-full for the coaching package or pay month-to-month (there is a small financing fee). Payments are made on the first of each month.

13. Do I have to attend all 6 session?

Yes. One of the advantages of small group coaching is being able to learn from other coaches' experiences and contribute to your group. Your questions help others, and their questions will help you.

Please only sign up for the coaching program if you are committed to attending the coaching calls live. We realize that life happens, and you might miss a call or two, but if you don't think you can make the live calls, then this isn't the best program for you.

15. Do I have to pay if I miss a session?

Yes. You are committing to the full coaching package – all 6 sessions. If you miss a session, you will have access to the recording.

16. Can our group meet outside of our calls?

Yes. As long as the meetings are voluntary, and no one is charging anyone else to participate. WISDOM Coaches are not authorized to sell services/products based on Adventures in Wisdom Curricula or Business Training. Only our Expert Coaches are authorized to provide paid services to Adventures in Wisdom Clients through our coaching programs.

17. Can I participate in the SMART Group Coaching Program if my WISDOM Coach Certification payment plan hasn't been completed?

Your certification must be paid-in-full before investing in the SMART Group Coaching Program. If you would like to complete your payment plan early in order to participate in the program, please reach out to support@AdventuresInWisdom.com.



18. My license is up for renewal *before* the coaching sessions are completed. Can I still work with an Expert Coach?

Yes! Please note that you must be an active Certified WISDOM Coach to participate in any Adventures in Wisdom Coaching Services. If your certification is up for renewal during your coaching package timeframe, please be sure to renew your license on time to avoid interruption of coaching services.

19. Why must I have the Business Accelerator Curriculum (BAC) as part of my license to participate in a SMART Group?

Because resources from the Business Accelerator Curriculum are used in SMART Group Coaching, you must have the BAC as part of your certification package to participate in SMART Group Coaching (97% of WISDOM Coaches do!). If you're unsure, email support@adventuresinwisdom.com.

If you don't have the Business Accelerator Curriculum and would like to upgrade, simply contact support.

Alternatively, you can hire an Expert WISDOM Coach for one-on-one coaching. Learn more about that here: https://adventuresinwisdom.com/accountability-coaching-apply/

20. How can I become an Expert Coach?

There may be opportunities for you to join our team! We look for two things:

1. Experience and success as a WISDOM Coach.
2. Experience supporting other WISDOM Coaches in our WISDOM Coach Family private Facebook Group and/or WISDOM Coach Q&A calls

Email Renaye@AdventuresInWisdom.com to express your interest. We will give you an opportunity to complete an application so that you are in our pool of resources to reach out to.

If you have any questions, please email us at Support@AdventuresInWisdom.com. We look forward to supporting you in your success!



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