

AIW Accountability Coaching Program FAQs

The Accountability Coaching Program is designed to support you as you grow your WISDOM Coaching business. Working with an Expert Coach can help you build confidence, stretch outside of your comfort zone, stay accountable, and accelerate results in your business.

1. Who are the Expert Coaches available to support us in the Accountability Coaching Program?

Expert Coaches are seasoned WISDOM Coaches who have created successful WISDOM Coaching businesses and who want to support you in doing the same!

They have a track record of success coaching children and using the Adventures in Wisdom marketing, business, and coaching tools to create success in their businesses. You can meet them here: https://adventuresinwisdom.com/accountability-coaching-apply/

2. What can Expert Coaches help us with?

Expert Coaches have successfully created their own WISDOM Coaching business. They can help you:

- **Support your mindset!** Your Expert Coach helps you bust through fear and build your confidence as you build your business. They can help you uncover blind spots and move through limiting beliefs that might hold you back.
- **Create your plan and identify your next best step.** Your Expert Coach guides you through your Success Map; the Business Accelerator Curriculum; and all of the marketing, business, and coaching resources you have available to support you in building and growing your business.
- Accelerate your success. Your Expert Coach has "been there done that". They support you in getting results quickly while also supporting your skill/mindset development along the way.



- **Develop your skills!** Your Expert Coach helps you practice your skills. Roll play strategy sessions calls, practice a coaching session, design your online coaching sessions, and so much more.
- **Provide external accountability.** Your Expert Coach helps you stay focused, cheer you on, support you after disappointments, and help you stay on track so that you can move forward empowered and with a plan.

3. What do Expert Coaches NOT help with?

Expert coaches are not trained to advise on:

- Technology
- Business structure/legal/accounting/insurance
- Online marketing/advertising/social media, etc.
- Counseling/therapy

If you support in these areas, there are professionals that are experts in these topics.

If you need short-term technology help or help with online marketing/social media/graphic design, Upwork.com is an excellent source for contractors. Canva is also an excellent resource for graphic design templates for flyers, social media posts, etc.

Business structure, taxes, insurance requirements, etc. vary from country to country and even state to state (in the US). It is best to consult with an expert from your home region when making decisions in this area.

Please note that our Expert Coaches will be happy to share what kinds of marketing they have tried and found successful; however, they are not marketing consultants and won't be able to provide marketing advice or marketing services.

4. Can I pick my coach?

Yes, absolutely! If your chosen Expert Coach is not available for the date and time that works for you, another Expert Coach will be recommended to you, or you can be added to the waiting list for your chosen Expert Coach.



5. What does a coaching session look like?

Before your first session complete your Accountability Tracker. This will be the primary coaching resource that your Expert Coaches will use with you during the Coaching Process.

The coaching session is about you! Together, you will acknowledge wins, discuss progress on your action steps, focus on your biggest challenge/questions, identify your next best step, identify actions to complete before your next call.

6. How can I get the most out of my coaching sessions?

Before coaching begins:

Review the key tools available to you as a WISDOM Coach. Start with the "Getting Started" subtab under the "WISDOM Coach Resources tab.

- Watch your *Website Tour and Tips for Success Training* to see the marketing, business, and coaching resources available to you. Print your WISDOM Coach Resources for Your Success 1-Pager.
- Watch your *Success Map Training* and print your Success Map
- Watch How You Earn Income as a WISDOM Coach training
- Complete your Marketing First Checklist

Before each coaching session:

Be prepared! Complete your Accountability Tracker before your call so that you know what you most need help with. This will enable you and your coach to focus on solving your biggest challenges and identifying your next best steps to move your business forward.



7. How do I get support between coaching sessions?

Your Expert Coach delivers services during your coaching time slot. If you have additional questions, you can post them in the private Facebook Group where members of the Adventures in Wisdom team and our community can help answer them. Your Expert Coach will provide additional guidance about communication.

8. How do I communicate with my Expert Coach?

Your Expert Coach will communicate with you through their AdventuresInWisdom.com email address and during your coaching calls which are held via Zoom.

IMPORTANT: Please do not Direct Message Expert Coaches or the Adventures in Wisdom Team on Social Media as they do not provide support on social media (except for within the WISDOM Coach Family private Facebook Group).

Questions can also be emailed to <u>Support@AdventuresInWisdom.com</u> so that they can be routed to the appropriate person.

9. What if none of the available time slots work for me?

Reach out to <u>support@AdventuresInWisdom.com</u> and share several time blocks that do work for you. We will check with our Expert Coaches to see if they can support a different time slot. If not and the time you want is currently filled, you can be added to the waiting list.

10. How long are the coaching calls?

Coaching sessions are 50 minutes long.



11. How frequently do we meet with our coach?

You will work with your coach to decide the best meeting frequency. Meeting frequency will depend on your goals. Most WISDOM Coaches work with their Expert Coach on a weekly basis when just getting started and move to every other week (or once each month) as their business is up and running.

12. Can I work with a coach for more than 6 Sessions?

At this time, the longest package we have is for 6 sessions. You will have an opportunity to invest in additional 6-session packages. If you want to extend your coaching and secure your time slot, discuss continuing with your coach to confirm they can support your request and then invest in the next package.

13. Can I switch coaches after I have completed a coaching package?

Yes. You decide whom you want to work with. If you want to try multiple coaches until you find someone you want to work with longer term, then you can certainly do that. Please note that you cannot change coaches during a coaching package. A change is made when you invest in a new coaching package.

14. Can I work with a coach just for 1 session?

After a coaching relationship has been established by completing either a 3-Session or 6-Session package, you will have the option to purchase a single coaching session with a coach you have already worked with.

15. What is the reschedule policy?

Because coaches arrange their schedule to meet with you, all sessions have a "no refund" cancellation policy. Sessions may be rescheduled with 48 hours (or more) notice. You are permitted to reschedule one session per coaching package unless other arrangements are made with the coach.



16. What is the No-show/late policy?

If you are not present within 10 minutes of a session's scheduled start time, the session is considered "no show" and the session will not be rescheduled.

If you arrive late (before the 10-minute cutoff time), the session will still end at the normally scheduled ending time.

If you notify your expert coach that you will be more than 10 minutes late, the session will still end at the normally scheduled ending time. Please note that late notifications may not be received in time by the Expert Coach and the session might result in a no show.

17. What is the refund policy?

There are no refunds for the coaching packages. Only enroll in coaching if you are committed to the coaching process. Be in action and you will create success for yourself and your business.

18. Do you have a payment plan?

There are no payment plans at this time. All Coaching Packages must be paid-infull before the first session is scheduled.

19. Can I participate in the Accountability Coaching Program if my WISDOM Coach Certification payment plan hasn't been completed?

Yes. As long as your account is in good standing you may also invest in Accountability Coaching. All payment plans must be on time to remain in good standing.



20. How can I become an Expert Coach?

There may be opportunities for you to join our team!

Email <u>Renaye@AdventuresInWisdom.com</u> to express your interest. We will give you an opportunity to complete an application so that you are in our pool of resources to reach out to.

Please note, our next need will probably be to cover additional Time Zones.

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